

BETSY A. NICOLETTI

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Providing accurate coding advice that minimizes compliance risk and maximizes reimbursement through education and documentation reviews for medical practices. Author of two books on coding and a national speaker at in-person conferences and webinars.

Medical Practice Consulting, LLC
Northampton, MA 01060

Consultant

March, 1998—present

Present coding education for individuals and groups and perform compliance audits for medical practices. Work with private practice and hospital-employed physicians and their staff to simplify complex coding regulations. Credentialed as a Certified Professional Coder, 2001

CodingIntel.com

December, 2016 launch

Founder of on-line, subscription based coding service.

Enterprise Benefit Management
Springfield, Vt. 05156

September, 1997—February, 1998

Chief Operating Officer

Started EBM, a Third Party Administrator, as a subsidiary corporation to BC/BS of Vermont. Responsible for all aspects of the start-up: operations, developing marketing materials, sales and presentations and establishing relations with underwriters. EBM was a commercial TPA providing medical and dental administration, Utilization Management, COBRA, HIPAA and Short-Term Disability administration.

Network Management Services
Springfield, Vt. 05156

July, 1988 – August, 1997

Chief Operating Officer

Established a physician management and billing service, providing consultation and centralized services to both hospital owned and private practices. Responsible for physician practice operations, including budgeting, personnel, third party contract review and centralized billing and information systems. Provided consultation to private practices, both primary care and specialists, on all aspects of medical practice. NMS billed \$14 million of physician services in 1997. NMS, as an entity, had revenues of \$900,000 and was a profitable operation.

Social Work Experience:

Worked as a social worker from 1975--1981

Education:

1994 - MS, Organization and Management, Antioch New England, Keene, N.H.

1977 - MSW, School of Social Work, University of Pittsburgh, Pittsburgh, PA

1975 - BASW, School of Social Work, University of Pittsburgh, Pittsburgh, PA

Certification:

2001- Certified Professional Coder

Professional Affiliations:

Member: MGMA, AAPC

Publications:

Author, Auditing Physician Services, 3rd edition published by Greenbranch Publishing

Field Guide to Physician Coding, 4th edition Greenbranch Publishing

"Reimbursement for Preventive Services," Health Promotion and Disease Prevention in Clinical Practice, 2nd edition, Steven H. Woolf, Editor. Lippincott Williams & Wilkins, Winter, 2006

Articles published in Medscape, Family Practice Management, Journal of Medical Practice Management, Physicians Practice Journal, and others.

Speaking Engagements: American College of Surgeons, Greenbranch Publishing, DecisionHealth, McKesson, Kareo, PSS MedExpo, MGMA, AAOE, Navicure, TriZetto.

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